

Cluj IT presentation deck March 2021



## Cluj-Napoca || Profile

- Home for 11 universities out of which 4 are ranked in Top 12 Romanian universities;
- Around 100.000 students/young people representing ¼ of our entire population.
- 15 research institutes;
- most active civic life in the country; multicultural community.
- Cluj-Napoca is the Romanian Capital of cluster organizations: IT, energy, agriculture, furniture, creative industries etc.





#### Cluj-Napoca || Profile

- The economic engines of Cluj-Napoca: education, IT&C, energy industry, business support services, specialized medical services, cultural & creative industries.
- According to the assessment of World Bank experts, the GDP/capita in Cluj-Napoca, adjusted to the purchasing power was, in 2016, within the European average of 26,000 euros.



#### Cluj-Napoca || Profile

- Cluj-Napoca has managed the transition from a predominantly manufacturing city to a city with a strong and balanced economic mix.
   An economic growth pole with high diversity is often a sign of economic maturity.
- Over the years, the IT sector has grown continuously in Cluj-Napoca, attracting skilled people from all over Romania.
  More than 20,000 people work in the local IT sector; approx. 1,200 IT businesses in the city.





#### About || Cluj IT

- Innovation based value chain along the IT industry
- Formally established in October 2012
- Cooperation-based ecosystem based on the quadruple helix model
- Innovative approach to business consolidation that puts together local, regional, national and international stakeholders



## Who we are || Membership

- Largest innovation eco-system and among the oldest **clusters organization** in the country, currently with more than 80 members
- **70+ companies:** start-ups, SMEs and large companies (including multinationals)
- 5500+ employees
- 11 public universities & research centers (Cluj, Bucharest, Oradea, Sibiu, Petrosani, Suceava) – unique in the country
- **Support organizations**: 10 public institutions and community organizations (startup associations, coworking, R&D private organizations etc.)











#### Who we are || International partnerships

- Active presence on the European Cluster Collaboration Platform (ECCP)
- Member of the European Digital SMEs Alliance (the largest association of digital SMEs in Europe representing more than 20,000 companies)
- Founding member of the Balkan and Black Sea ICT Network, a unique initiative (more than 15 umbrella organizations; includes countries from Western Balkans).
- Associate member of the CyberSecurity for Europe, a research project aiming to develop a governance model for a future EU Cyber Security Competencies Center Network. A consortium of 43 participants across 20 EU Members States and associate countries.













#### What we do || Transformative projects

- Performance of economy and society is largely based nowadays on technological availability, transfer and adoption and collaboration
- We promote regional initiatives **to position Cluj** as the main digital service provider in the CEE
- DIH4Society recently established regional partnership as a one-stop shop for helping companies and organizations to improve their competitiveness by adopting digital technologies

# CiH4S

#### DIH4Society www.dih4society.ro



### What we do || Transformative projects

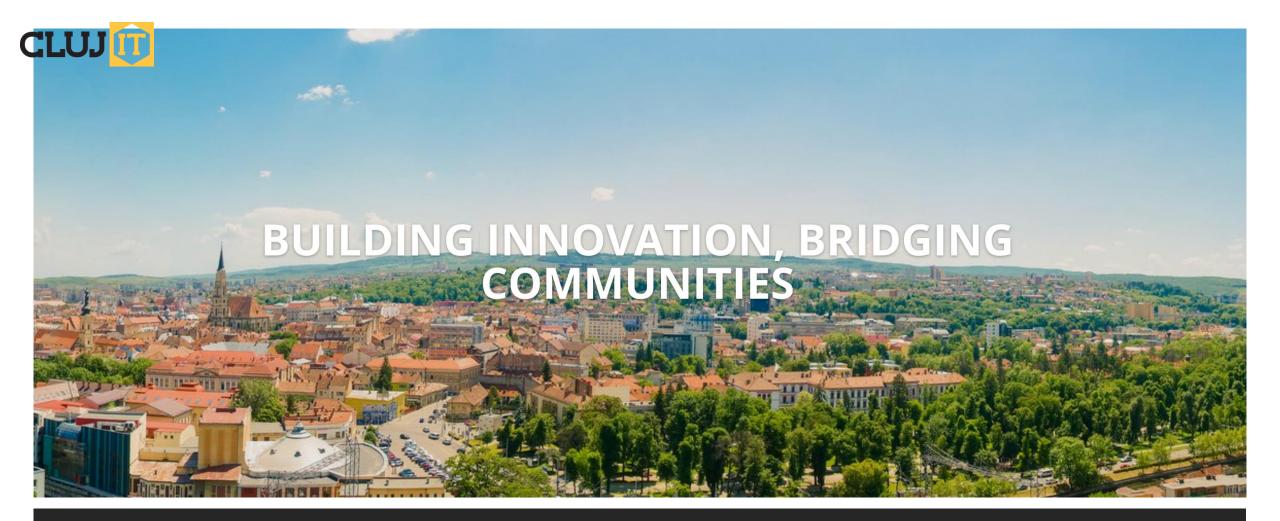
 Strengthening the innovation ecosystem of Cluj IT through smart specialization, structural transformation and technological transfer





Who we are || International partnerships

- Events to promote a culture of collaboration, knowledge sharing and development opportunities
- Cluj Innovation Days 2021, May 19 -21



Andrei Kelemen CEO, Cluj IT Cluster andrei.kelemen@clujit.ro