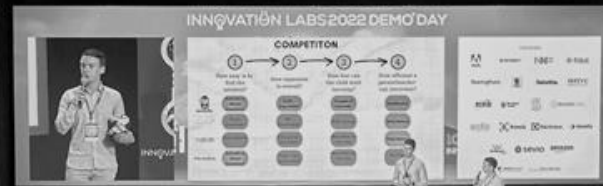


INNOVATION LABS

10^{years} of
INNOVATION LABS

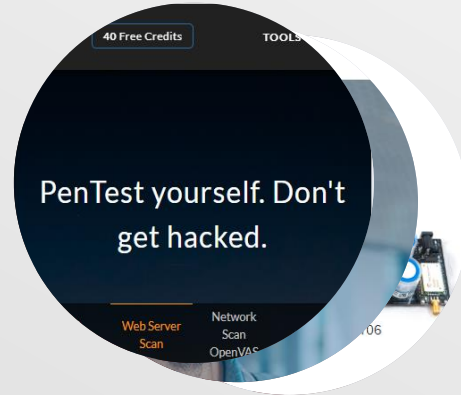
INNOVATION LABS 2022
DEMO DAY



Program overview

Why IL?

STARTUPS



SME ECO SYSTEM



INNOVATION ECO SYSTEM



INTRAPRENEURSHIP



PRESENTATIONS SKILLS



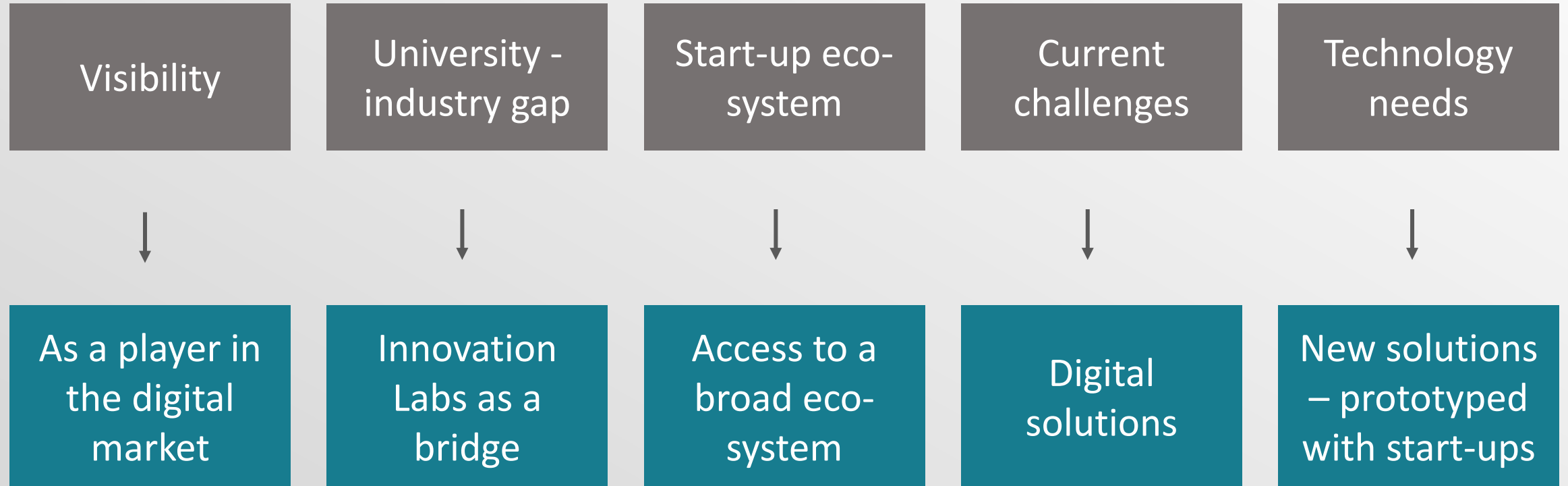
TEAMWORK



PRODUCT MANAGEMENT



Why IL for partners?



in 2022 we celebrate ...

... with **♦ 18** universities

♦ 8 cities

♦ 5 program locations



10^{♦♦} years of INNOVATION LABS

Online Demo Day 2020

107k people reached



Hybrid Demo Day 2021

152k people reached



Offline Demo Day 2022

500 attendees
& 53k people reached

♦ 40 hackathons

♦ 9300 mentoring hours

♦ 5236 participants

in IdeaJams, Hackatons and TechTalks

♦ 1292 registered ideas

♦ 307 Demo Day MVPS

♦ 526 mentored teams

**make it
real**

526 accelerated teams

out of 1292 pitched ideas

- Students
- Graduates
- Researchers
- Experienced professionals

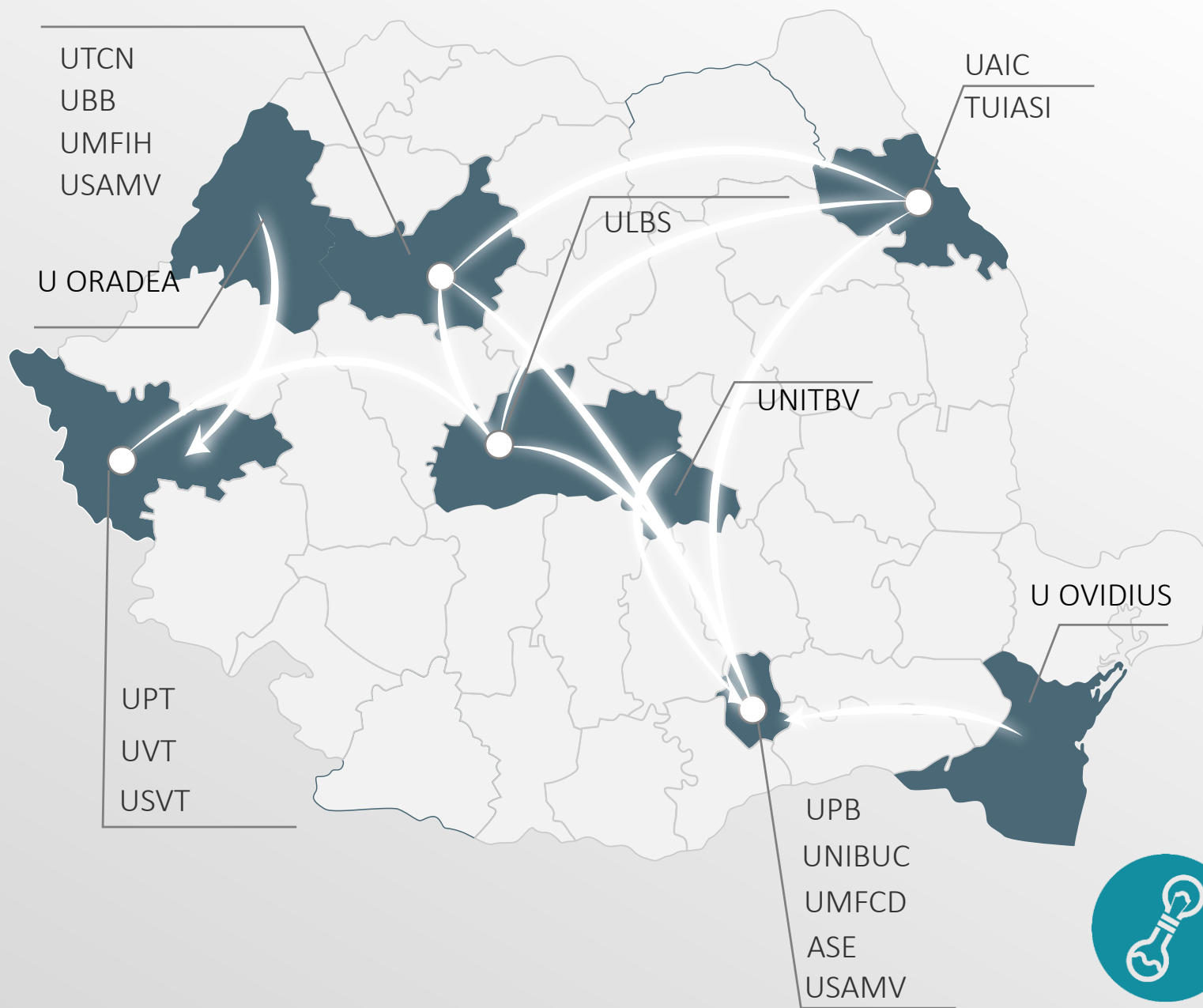
~ 170 program mentors

per each program edition

30 corporate partners

9 national & 21 local

18 universities

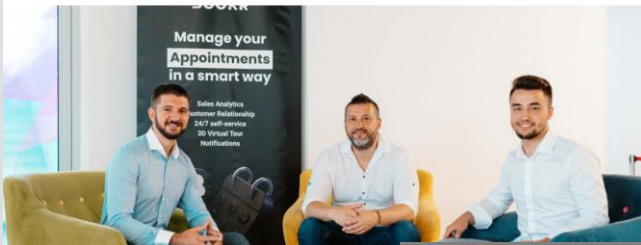


Part of the alumni – latest stories

Investitorul Florin Pop se alătură startup-ului clujean de rezervări Bookr

Vlad Andriescu

Florin Pop, un cunoscut business angel, cu peste 20 de ani în industria investițiilor și a consultanței de business, se alătură ca și board advisor și lead investor la BOOKR, un startup de rezervări online care își propune să revoluționeze piața de servicii atât pe plan național, cât și internațional.



Bookr

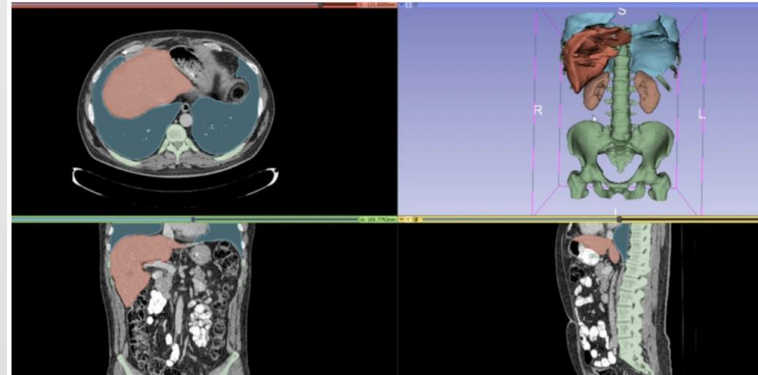
Jul 2021

Synaptiq a închis o rundă de finanțare în valoare totală de 250.000 de euro pentru Mediq, softul care identifică rapid și precis tumorile canceroase

Ion Dobreanu - mar, 19 oct. 2021, 18:11

Trmite pe:

Synaptiq, startup românesc din Cluj-Napoca care crește performanța serviciilor medicale dezvoltând soluții bazate pe AI pentru delimitarea tumorilor și a organelor care prezintă risc, a anunțat marți că a închis o rundă de finanțare de 250.000 de euro cu participarea fondului de investiții GapMinder VC prin acceleratorul de business Techelevator, Cleverage VC și angel investors - antreprenorii Daniel și Ioan Istrate.



Synaptiq

Aug 2021

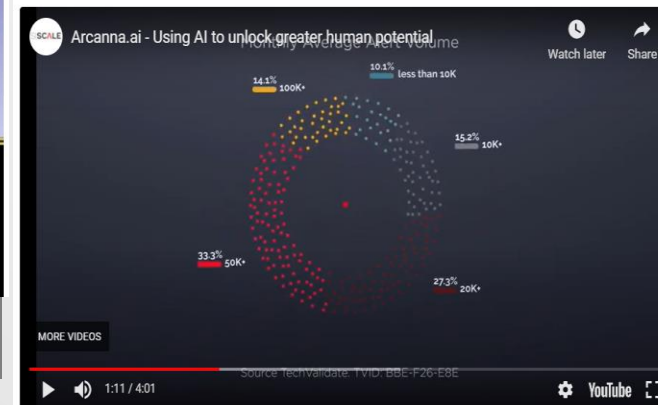
THE RECURSIVE Growth Club

STARTUPS HOME NEWS STARTUPS ROMANIAN OXIDOS RAISES OVER €1M TO GET SAFER CARS OUT ON THE ROAD

Romanian OxidOS Raises Over €1M to Get Safer Cars Out on the Road

BY ELENA VRABIE 16 AUGUST 2022 7 MINS READ

ROMANIA



OxidOS

Aug 2022

Medic Chat is an application that allows anyone to get quick and easy access to health advice from a network of top doctors. We absolutely believe that being able to get quality medical advice should not be any more difficult than getting an Uber or booking a place with Airbnb.



Medic Chat

280,000 EUR collected 112 %

of 250,000 EUR target

Finance round: Pre-Seed
Investment instrument: Equity
Equity: 7.24%
Maximum sum: 300,000 EUR
Initial money raised: 87,500 EUR
Confirmed investors: 38

You can no longer invest

Apr 2021

Vatis Tech

Sep 2021



Bucur and Ciprian Frandes, provided the legal assistance of the transaction.

Early Game Ventures investment fund (earlygame.vc) announces signing an investment round worth 200,000 euros in Vatis Tech (<https://vatis.tech/>), a startup that develops speech recognition technology. Sparking Capital and Mălin Ștefănescu participated in the round, and the DLA Piper team, formed by Cristina

"At Vatis Tech, we focus on developing recognition algorithms for European languages such as French, Italian, German, Dutch, or Polish. We started, of course, with the Romanian language, and we proved that our solution has better results than Google technology. In tests performed so far, the accuracy of Google's transcription is 84%, while that of Vatis Tech has exceeded 94%. The speech recognition algorithms developed by us are specialized in industries and verticals, such as media, finance, technology, or the medical field," said Adrian Ispas, founder and CEO of Vatis Tech.

Siscale

Jun 2021



Part of the alumni – recent stories

Coda Intelligence, un start-up de tehnologie din zona de cyber security, a atras o finanțare de 800.000 de euro. Fondurile Early Game Ventures și ROCA X, principalii investitori

CODA Intelligence 15 Jun 2020

Românii de la KNOSIS.AI, evaluare de 1,5 mil. euro în urma unei investiții

Oana Coșman

Startup-ul românesc KNOSIS.AI este evaluat la 1,5 milioane Euro în urma unei investiții din partea BinBox.

KNOSIS.AI 28 Oct 2020

THE RECURSIVE STORIES SHAPE STORIES Channels Podcast About

MEDTECH HOME NEWS MEDTECH XVISION, THE FIRST ROMANIAN AI APP FOR RADIOLOGISTS, GRABS €1M

XVision, the first Romanian AI app for radiologists, grabs €1M to expand in Western Europe and enter the US

BY ANTOANELA IONITA 13 JANUARY 2022 2 MINS READ COMPANY

XVision

13 Jan 2022

\$ Funding Round • May 10, 2020
XVision raised €308,000 / Seed from Gapminder VC and Roca X
[Discover more funding rounds](#)

\$ Funding Round • Jun 1, 2019
XVision raised €100,000 / Pre Seed from Gapminder VC
[Discover more funding rounds](#)

10 May 2020

ONCOCHAIN

Oncochain dezvoltă o platformă de date din practica clinică curentă în domeniul oncologiei pentru a standardiza, colecta și agrega date anonimizate de la pacienții care suferă de cancer. Acest lucru creează posibilitatea de a genera analize utile care pot sprijini deciziile de business și pot orienta activitățile de cercetare a companiilor farmaceutice și pot oferi îngrijiri bazate pe valoare pentru furnizorii de servicii medicale.

365,000 EUR collected of 350,000 EUR target

Investors pending approval: 15
Confirmed investors: 80
Followers: 54

oncochain

oncochain Nov 2020

don't take our word for it.

linnify

what our clients have to say.

our partners with which we have worked hard in making the world a better, cleaner, simpler place.

(2018)

beez cooladres ZORC FOUNDRY

Soleadify Oct 2020

Start-up-ul local Soleadify a luat o finanțare de 1,5 mil. dolari de la GapMinder, fondul DayOne Capital din Budapesta și investitori privați locali via SeedBlink. Soleadify a construit deja un motor de căutare pentru profile de companii, care oferă informații actualizate despre 43.000.000 de companii din întreaga lume

ACQUISITION

Appslate acquired by Zscaler

Appslate

Summary Appslate 2019



Demo Day 2022



Startups' Fair 2022



53k reach

500 attendees (Demo Day)

400 attendees (Startups' Fair)

INNOVATION LABS



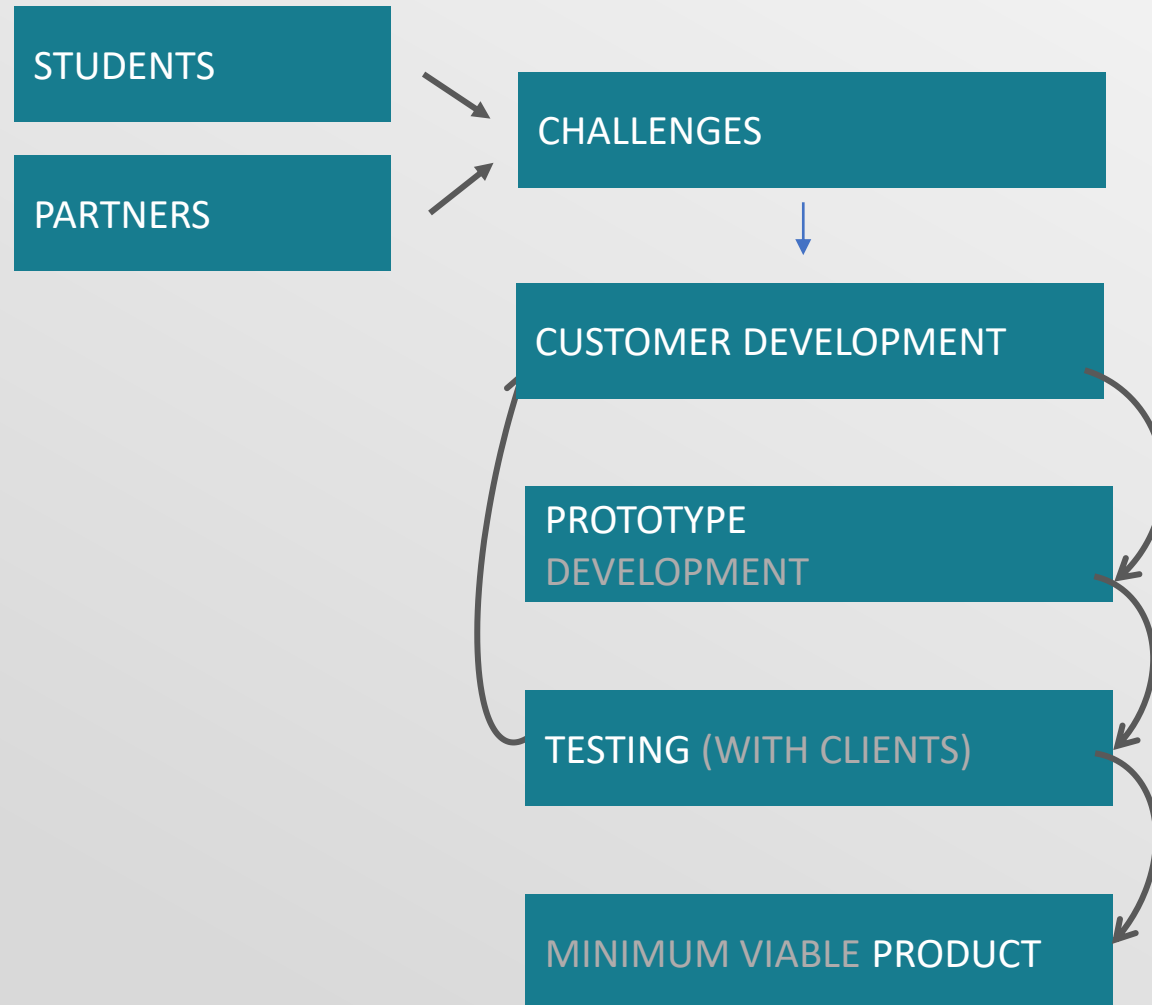
Innovation Labs – preparing for 2023

ABS 2021

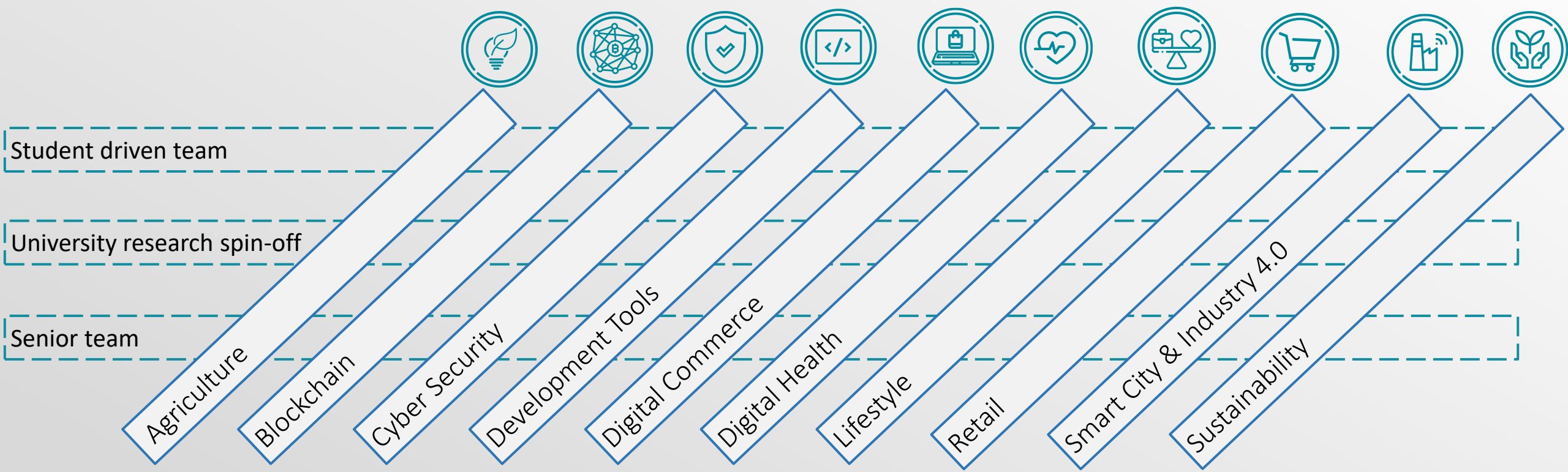


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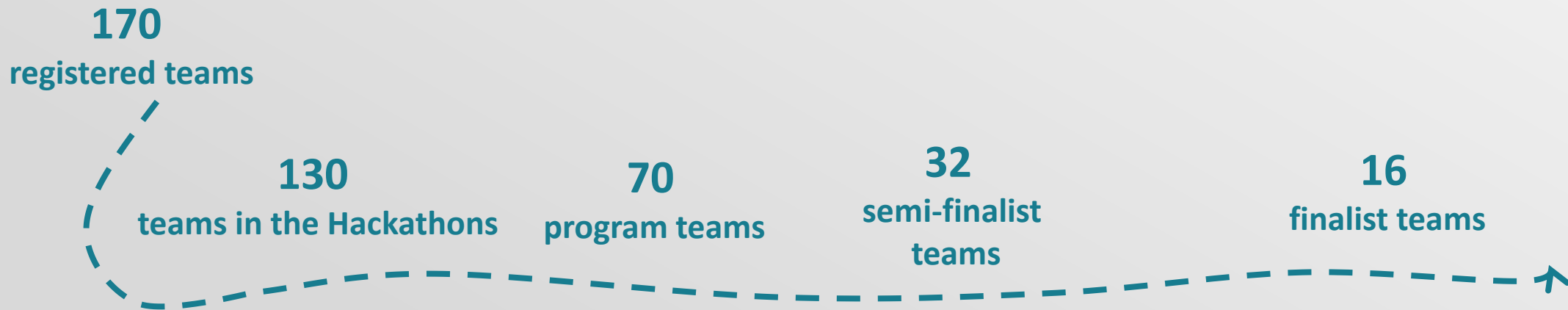
WHAT PARTICIPANTS DO



Innovation Labs eco-system - tracks



Timeline (2023 program)



* The 5 Hackatons act as "interviews" for teams' selection

** National level, top 10%

Hackathon 2022

156 registered teams

103 qualified

69 teams in the program

BackstageTalks





INNOVATION LABS

Why Join as a Partner

#REAL
În 2018 îmi doresc să
POPULEZ BUCUREȘTIUL
CU BICICLETE
INNOVATION LABS 2018

Access to

ECO-SYSTEM – NEW CONTACTS
AND PARTNERSHIPS

A BROAD COMMUNITY &
COMPLEMENTARY EVENTS &
PROJECTS

TOP UNIVERSITIES FOR FURTHER
PARTNERSHIPS

Direct employee engagement, as:

MENTORS 

SPEAKERS 

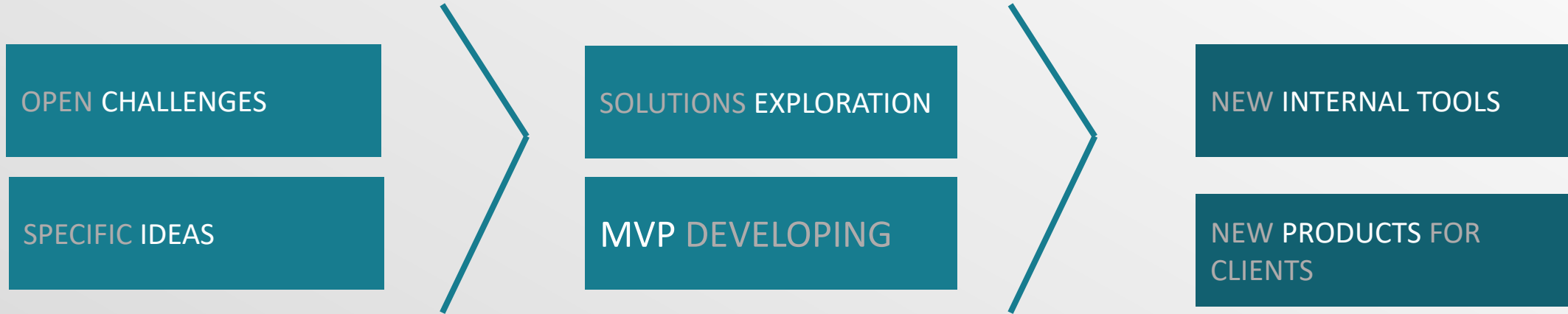
JURY 

DEDICATED CONTACT 

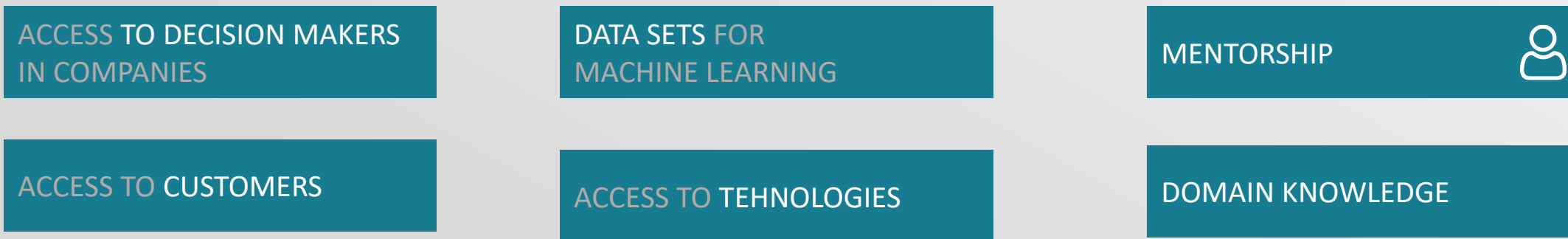
TEHNICAL EXPERS 



Summary - new team collaboration



With specific support



Part of the alumni

AgroFuture



Salya

BRD
GRUPE SOCIETE GENERALE

- Instantaneous, on-demand generating.**
Personalizing videos has never been easier and faster. Without consuming precious time, your customers and visitors will not experience any delay and despite being an instantaneous process, promised.
- Low data usage.**
Salya uses web-based technologies that require low storage and data usage, providing users with an even experience regardless of the internet connection type and speed.
- Security.**
One of our top priorities is to keep private every piece of information that needs to be so. By using secure connections to receive data and provide the final product, we ensure that no unauthorized person will gain access to sensitive information.

2020

tire2tire

How does it work

- Area of interest cropping
- Grooves detection
- Grooves depth calculation

WindSoft

2020

CredXP

Improving the process

BRD
GRUPE SOCIETE GENERALE

- Estimated analysis time (days)
- Estimated acceptance probability
- Prioritized Requests

Learning core

2018

Grid Watcher: incorporated as an Eximprod Grup's Solution

HIGHLIGHTS OF OUR EQUIPMENT
BRD APPLICATIONS
Health and High Voltage

ES 200 - SCADA FOR ENERGY SYSTEMS

SUPERVISION, CONTROL AND COMMUNICATION RTU GATEWAY

2015

workplace-ly

Workplace.ly Main View

Statistics

- Sample 1: CO2: 437.42, Humidity: 35.14, Noise: 60.00, Pressure: 997.21, Temperature: 18.01, Light: 23.81
- Sample 2: CO2: 437.42, Humidity: 35.14, Noise: 60.00, Pressure: 997.21, Temperature: 18.01, Light: 23.81
- Sample 3: CO2: 437.42, Humidity: 35.14, Noise: 60.00, Pressure: 997.21, Temperature: 18.01, Light: 23.81

FIRST LEVEL

2019

NXP



Exposure for as a company that drives

STARTUP ECOSYSTEM GROWTH

SME GROWTH

LONG TERM IMPACT IN THE EDUCATIONAL ECO-SYSTEM

Through

SOCIAL MEDIA

PRINTED & ONLINE ARTICLES

TV & RADIO

With support

FOCUS ON TEAMS

DEDICATED CONTACT 

RAW MATERIALS

JOINT CAMPAIGNS

FOCUS VIDEOS

FEEDBACK ON IL MATERIALS

JURY 

MENTORS 



Access to the start-up eco-system

Multiple collaboration possibilities

SHARED CUSTOMERS IN B2B DEALS

TECHNOLOGY USAGE

CUSTOM VERSION IN A SPECIFIC COLLABORATION


DIRECT RESELL OF PRODUCTS (WITH SPECIAL DEAL/ EXCLUSIVITY PERIOD)

RECRUITMENT POOL FOR OWN INCUBATOR

INCORPORATE START-UP/ TEAM


With specific support

ACCESS TO DECISION MAKERS IN COMPANIES

DEDICATED CONTACT 

JURY REPRESENTATIVES 

DATA SETS FOR MACHINE LEARNING

MENTORSHIP 

ACCESS TO CUSTOMERS

ACCESS TO TECHNOLOGIES

DOMAIN KNOWLEDGE



Part of the alumni

4 noi startup-uri s-au alăturat programului Orange Fab

Correct Networks

PacketCloud, produsul dezvoltat de Correct Networks, este o platformă de virtualizare eficientă care oferă companiilor de Internet posibilitatea transformării infrastructurii proprii pentru rularea aplicațiilor de tip cloud. Soluția propune o metodă de virtualizare ce permite rularea a mii de aplicații, fiecare în interiorul unei mașini virtuale, folosind resurse hardware modeste din interiorul rețelei operatorilor, toate acestea oferind garanții ridicate de

2020

Orange Fab
Program de accelerare pentru startup-urile viitorului

rungutan

Rungutan is the first API Load Testing SaaS Platform, 100% serverless, API driven, that saves up to 80% of the normal Load Testing time. Rungutan helps you simulate workflows to emulate user experiences, so it is easier to design workflow-oriented test strategies. With Rungutan, you will know all the time how many users your platform supports and what to do in case of fluctuations. Most importantly, you will finally be able to test only some defining the tests exactly for your customers' behavior.

2020

OGOR

Folosind datele satelitare Copernicus, OGOR dezvoltă o platformă complexă pentru fermieri, concentrată în jurul a trei piloni: un jurnal în timp real de observații satelitare, ce se actualizează la fiecare 3 – 5 zile, ce ajută fermierii să înțeleagă rezultatele practicilor agricole; o comunitate și un centru de colaborare, ce ajută fermierii să gestioneze mai ușor provocările zilnice; un îndrumar al activităților agricole, ce ajută fermierii să își organizeze planificat, semănat până la recoltat.


2020

wise VOICE

Servicii și automatizare de voce de nivel urman. Produsele Wisevoice sunt construite pentru a ajuta companiile să interacționeze cu clienții, partenerii și angajații prin automatizarea serviciilor de voce și scăderea costurilor.


(founders are alumni of IL)

Fullscreen digital




Faster to implement

.....



Carrefour



orange™

2014 What is RPA?

OGOR



Dar ce avem aici?

Atos

iccgard


2020

Unique / Innovation factor




- Payload-less detection of attacks
- Historical uses of Oday
- Behavior analysis between multiple web applications of different clients

uRadMonitor



2016



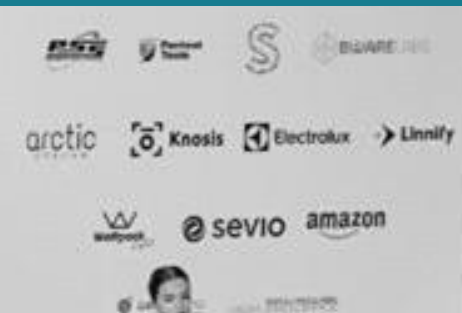


INNOVATION LABS



- impact asupra 42.000+ de persoane
 - peste 2500 de cărți generate
 - rata de conversie a vizitatorilor de ≈ 71%
 - 1 utilizator a generat în medie 1.37 cărți preview
 - peste 1650 emailuri contactate pentru notificare în momentul lansării oficiale
 - 1:03 minute timp mediu petrecut pe o carte de preview de 10 pagini
- *platforma de prelaunch:
www.basma-terapoutica.ro

fb.com/CartiEducativPersonalizate
instagram.com/cartiEducativ



Partnership levels & current line-up

Partnership levels

Silver Partner

(local, 1 city)

- **Partnerships**, (..) with start-ups
- Direct access (..) participants
- **Direct access** to early-stage technology-based start-ups
- **Products & technologies**
- Visibility as partner organization
- Usage of video and photo materials
- Branded give-aways
- Social media channels.
- Jury members – Hackathon, Pitch Day, DemoDay
- Mentors
- Monitoring & Evaluation

Gold partner

Silver Partner Benefits plus:

- + Access to partnerships and participants in **multiple locations** – 2/3 out of B, CJ, IS, SB, TM
- + Access to a boarder range of start-ups
- + Visibility at **national scale**
- + TechTalk
- + Jury members
- + Mentors
- + Special Prize options

Platinum partener

Gold Partner Benefits plus:

- + Access to partnerships and participants in **all 5 locations**
- + Extra visibility
- + **Dedicated Innovation Track**
- + **Golden Vote**

Platinum+ options

- **Ideation Hackathons**
- **Special position in the Gala event**
- + Exclusive position



Innovation Labs eco-system - partners



(2022 partners line-up)

strategic partner



institutional partners



ACADEMIC PARTNERS



parteneri – echipe alumni ai programului



INNOVATION LABS



[Additional info](#)

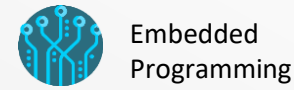
Specific support (e.g.)



Robotics



Hardware Design



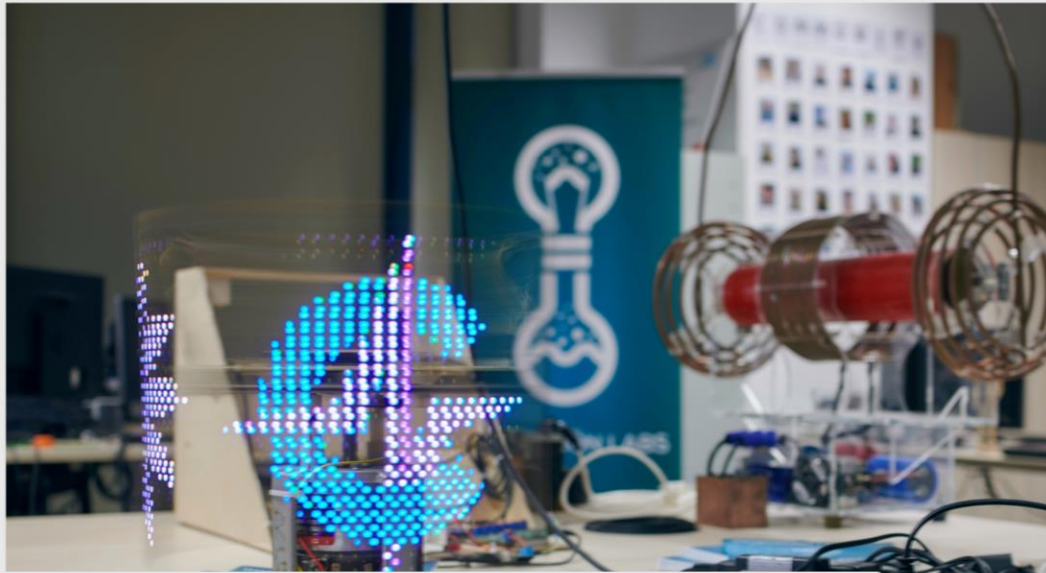
Embedded Programming



IoT



ML



Imagine Cup X

Microsoft Student Partners



Alumni evolution

30%

entrepreneurial
or intrapreneurial
position.

+72%

teamwork skills

+35%

management /
leadership
position

+25%

entrepreneur
identify

+31%

interpersonal
relationships

